

3 *R. G. McIntosh*

**CITY OF EL PASO, TEXAS
REQUEST FOR COUNCIL ACTION (RCA)**

DEPARTMENT: Purchasing Department

AGENDA DATE: March 29, 2005

CONTACT PERSON/PHONE: Enrique Acosta, A.P.P. – Procurement Analyst, 541-4321

DISTRICT(S) AFFECTED: 3

SUBJECT:

Award Best Value Procurement for Solicitation 2005-076 "Security Guard Services for the El Paso International Airport, to Akal Security, Inc., as per the recommendation of the Review Committee. The Review Committee, consisting of City staff members, has reviewed the bids and recommends award as indicated. Akal Security, Inc. has provided the Best Value bid and meets the Best Value Criteria. This is a thirty-six month contract. \$517,153.14 Estimated Per Year; Estimated Total Award \$1,551,459.42. This action will provide the Department of Aviation with Security Guard Services appropriate to its operations at the El Paso International Airport.

BACKGROUND / DISCUSSION:

Bid Tabulation and Best Value Evaluation Sheet are included in the agenda backup. The Contract will officially begin at 12:01 A.M., May 1, 2005.

PRIOR COUNCIL ACTION:

Yes, prior contracts.

AMOUNT AND SOURCE OF FUNDING:

Airport Operating Funds will fund the Airport's purchases in the estimated sum of \$517,153.14 dollars annually. Funding is available in 62620005-502212.

BOARD / COMMISSION ACTION:

N/A

*****REQUIRED AUTHORIZATION*****

LEGAL: (if required) _____ **FINANCE:** (if required) _____

DEPARTMENT HEAD: _____
(Example: if RCA is initiated by Purchasing, client department should sign also)
Information copy to appropriate Deputy City Manager

APPROVED FOR AGENDA:

CITY MANAGER: _____

DATE: _____

PROJECT FORM

DATE: March 7, 2005

PROJECT: Security Guard Services for the El Paso International Airport
BID NO: 2005-076 DEPARTMENT: Department of Aviation
BUDGET NO: 62620005- 502212
FUNDING SOURCE: Airport Operating Fund
REPRESENTATIVE DISTRICT(S): 3

RECOMMENDATION: VENDOR: Akal Security, Inc.
Española, NM
ITEM: All
AMOUNT: \$517,153.14 (estimated annually)

Award Best Value Procurement for Solicitation 2005-076 "Security Guard Services for the El Paso International Airport", as indicated. The recommended vendor is the Highest Ranked bid submitted for the referenced solicitation. The Review Committee, consisting of City staff members, has reviewed the bids and recommends award as indicated. The recommended vendor has provided the Best Value bid and meets the Best Value Criteria.

This contract will be administered from Akal's local office at 6501 Boeing Street, El Paso, Texas. Payments are made to this address. This is a three (3) year Contract, for Security Guard Services at the El Paso International Airport.

The Contract will officially begin at 12:01 A.M., May 1, 2005.

Vendor offers the City the option of extending the term of the contract for twenty-four (24) additional months at the same unit prices, if the option is exercised within two (2) years from the date of award of the contract.

Vendor does not offer a prompt payment discount.

BIDS SOLICITED- 43 [21 local]
BIDS RECEIVED- 12
"NO BID" RECEIVED - 05

CURRENT TAXED PAID-
OUT-OF-TOWN-- X

TOTAL RECOMMENDED AWARD: \$1,551,459.42 (estimated)

COUNCIL APPROVED ☐ REJECTED ☐ MUNICIPAL CLERK _____

APPROVED:

COUNCIL:

MEETING DATE-March 29, 2005


Byron E. Johnson, C.P.M.
Director of Purchasing



EL PASO INTERNATIONAL Airport

TO: Patrick Abeln, A.A.E. *PA*
Director of Aviation

Thru: Alan Jones *aj 3/8/5*
Assistant Director of Aviation
Operations & Security

FROM: Terry Sharpe *TS 3-8-05*
Operations Officer

DATE: March 7, 2005

SUBJECT: SOLICITATION 2005-076 SECURITY GUARD SERVICES
FOR THE EL PASO INTERNATIONAL AIRPORT

RECOMMENDATION

Award contract to Akal Security; this vendor has provided the Best Value Bid.

Review Committee Staff has reviewed the bids and the recommended vendor is the Highest Scored bid submitted for the referenced solicitation. This action will best serve the public interest.

Akal Security supplied the City with the names of previous projects of a similar nature performed by their firm. These projects included security guard services for the Honolulu International Airport, Lualaba Airport, FAA (Honolulu Control Facility), FAA (Southern California TRACON), City of Santa Fe (Parking) and US Marshals Service (Court Security Program).

Firm has provided numerous letters of commendation from the FAA, the US Marshals Service, the Hawaii DPS and the HDOT Airports Division. The content of the letters indicate that the quality of their work was Very Good to Excellent, responsive to contract requirements, conducted in a timely and efficient manner and that the firm was responsive to technical direction. Based upon the letters supplied by other government entities, little doubt exists that the recommended bid will successfully perform the required effort.

Employees are provided employer-sponsored Employee Medical Benefit Coverage. Employees are provided compensated days off for sick leave, vacation, holidays or personal necessity.

The website of the Texas Department of Public Safety Private Security Board (PSB), an agency of the State of Texas, verified that Akal Security's License is current, active, and in good standing. Staff also reviewed the Lists of Parties Excluded from Federal Procurement and Non-procurement Programs, which identifies those parties excluded throughout the U.S. Government from receiving Federal contracts or certain subcontracts and found no records for Akal Security.

Due to the specialized necessities vital under Homeland Security, the Department of Aviation is particularly concerned with obtaining superior technical features like excellent past performance, relevant experience and management understanding of the contract's non-city objectives and requirements

Based on the firm's prior performance record, little doubt exists that the recommended bid will successfully perform the required effort.

Funding Source is Airport Operating Funds, 62620009-502212. The estimated annual expenditure is \$517,153.14.

Best Value Procurement Criteria Committee Score Sheet
 For Equipment, Goods and Services
 Solicitation Number: 2005-076

	(Offeror #6) ^{Mike Garcia} Merchant Security	(Offeror #7) Ruiz Protection Service	(Offeror #8) Sterling Security	(Offeror #9) Superior Protection	(Offeror #10) Texas Enforcer
COST/PRICE 30 Points	90	87	51	69	81
PAST PERFORMANCE/ CLIENT HISTORY 15 Points	27	27	18	21	9
REFERENCES 15 Points	27	27	27	18	9
MEDICAL BENEFITS/ INCENTIVES 15 Points	45	45	9	0	9
CERTIFICATION/TRAINING 15 Points	27	36	9	9	9
ADDITIONAL INFORMATION 10 Points	18	30	6	14	6
GRAND TOTAL POINTS	234	252	120	131	123

Best Value Procurement Criteria Committee Score Sheet
 For Equipment, Goods and Services
 Solicitation Number: 2005-076

	(Offeror #1) <i>Akal Security</i>	(Offeror #2) (alternate) <i>Akal Security</i>	(Offeror #3) <i>Bradford All American</i>	(Offeror #4) <i>Desert Eagle</i>	(Offeror #5) <i>El Paso Lone Star</i>
COST/PRICE 30 Points	78	81	57	87	54
PAST PERFORMANCE/ CLIENT HISTORY 15 Points	42	42	24	27	12
REFERENCES 15 Points	45	45	18	18	18
MEDICAL BENEFITS/ INCENTIVES 15 Points	36	0	27	27	0
CERTIFICATION/TRAINING 15 Points	36	36	21	27	18
ADDITIONAL INFORMATION 10 Points	30	30	14	14	12
GRAND TOTAL POINTS	267	234	161	200	114

Grand Total Points are derived from the tally of the Review Comm.

Best Value Procurement Criteria Committee Score Sheet
 For Equipment, Goods and Services
 Solicitation Number: 2005-076

	(Offeror #11) V.H.M Security	(Offeror #12) Whelan Security	(Offeror #13)	(Offeror #14)	(Offeror #15)
COST/PRICE 30 Points	60	75			
PAST PERFORMANCE/ CLIENT HISTORY 15 Points	18	30			
REFERENCES 15 Points	18	18			
MEDICAL BENEFITS/ INCENTIVES 15 Points	27	27			
CERTIFICATION/TRAINING 15 Points	9	24			
ADDITIONAL INFORMATION 10 Points	8	14			
GRAND TOTAL POINTS	140	188			

CITY OF EL PASO BID TABULATION

BID ITEM: SECURITY GUARD SERVICES FOR THE EL PASO INTERNATIONAL AIRPORT								BID # 2005-076	
BID DATE: JANUARY 12, 2005								DEPARTMENT: AVIATION	
		AKAL SECURITY, INC. ESPANOLA, NM		AKAL SECURITY, INC. ESPANOLA, NM (ALTERNATE OFFER)		BRADFORD ALL AMERICAN INTERNATIONAL SECURITY, INC. dba ALL AMERICAN INTERNATIONAL SECURITY EL PASO, TX		DESERT EAGLE SECURITY AGENCY EL PASO, TX	
ITEM NO.	DESCRIPTION	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE
1.	SECURITY GUARD FOR MANNED GUARD POSTS (ARMED) NO VEHICLE ESTIMATED HOURS PER YEAR 17,520	\$10.50	\$183,960.00	\$10.04	\$175,900.80	\$15.47	\$271,034.40	\$11.25	\$197,100.00
(\$ _____) PER HOUR OVERTIME PER EMPLOYEE		\$15.23		\$14.56		\$23.21		\$16.25	
2.	SECURITY GUARD/VEHICLE INSPECTOR (UNARMED) NO VEHICLE ESTIMATED HOURS PER YEAR 8,760	\$9.93	\$86,986.80	\$9.47	\$82,957.20	\$15.47	\$135,517.20	N/A	N/A*
(\$ _____) PER HOUR OVERTIME PER EMPLOYEE		\$14.40		\$13.73		\$23.21			
3.	ROVER/VEHICLE INSPECTOR (ARMED) VEHICLE PROVIDED BY CONTRACTOR, AS REQUIRED ESTIMATED HOURS PER YEAR 9,840	\$10.50	\$103,320.00	\$10.04	\$98,793.60	\$15.47	\$152,224.80	\$13.25	\$130,380.00
(\$ _____) PER HOUR OVERTIME PER EMPLOYEE		\$15.23		\$14.56		\$23.21		\$16.25	

* Price was not entered for Item 2.

NOTE: THIS IS A BEST VALUE PROCUREMENT. OTHER FACTORS BESIDES PRICE WILL BE CONSIDERED.

APPROVED BY: R. Arata

DATE: 1-18-05

2005-076 SECURITY GUARD SERVICES FOR THE EL PASO INTERNATIONAL AIRPORT-
DEPARTMENT OF AVIATION

CITY OF EL PASO BID TABULATION

BID ITEM: SECURITY GUARD SERVICES FOR THE EL PASO INTERNATIONAL AIRPORT

BID DATE: JANUARY 12, 2005

BID # 2005-076

DEPARTMENT: AVIATION

		AKAL SECURITY, INC. ESPANOLA, NM		AKAL SECURITY, INC. ESPANOLA, NM (ALTERNATE OFFER)		BRADFORD ALL AMERICAN INTERNATIONAL SECURITY, INC. dba ALL AMERICAN INTERNATIONAL SECURITY EL PASO, TX		DEPARTMENT: AVIATION DESERT EAGLE SECURITY AGENCY EL PASO, TX	
ITEM NO.	DESCRIPTION	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE
4.	ROVER/SUPERVISOR (ARMED) ONE VEHICLE PROVIDED BY CONTRACTOR ESTIMATED HOURS PER YEAR 8,760	\$13.50	\$118,260.00	\$13.50	\$118,260.00	\$15.47	\$135,517.20	\$15.00	\$131,400.00
(\$ _____) PER HOUR OVERTIME PER EMPLOYEE		\$19.58		\$19.58		\$23.21		\$20.00	
GRAND TOTAL		\$492,526.80**		\$475,911.60**		\$694,293.60		\$458,880.00	
THE CITY AT ITS SOLE DISCRETION MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREE- MENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS.									
BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR:									
TWELVE ADDITIONAL MONTHS AT THE SAME UNIT PRICES, IF THE OPTIONS IS EXERCISED:		<input type="checkbox"/>		<input type="checkbox"/>		<input type="checkbox"/>		<input checked="" type="checkbox"/>	
TWELVE ADDITIONAL MONTHS AT THE SAME UNIT PRICES, IF THE OPTION IS EXERCISED		<input checked="" type="checkbox"/>		<input checked="" type="checkbox"/>		<input checked="" type="checkbox"/>		<input type="checkbox"/>	
		** A 5% reciprocity adjustment will be applied.							

NOTE: THIS IS A BEST VALUE PROCUREMENT. OTHER FACTORS BESIDES PRICE WILL BE CONSIDERED.

APPROVED BY: E. A. G.

DATE: 1-18-05

2005-076 SECURITY GUARD SERVICES FOR THE EL PASO INTERNATIONAL AIRPORT-
DEPARTMENT OF AVIATION

CITY OF EL PASO BID TABULATION

BID ITEM: SECURITY GUARD SERVICES FOR THE EL PASO INTERNATIONAL AIRPORT BID DATE: JANUARY 12, 2005				BID # 2005-076 DEPARTMENT: AVIATION	
	AKAL SECURITY, INC. ESPANOLA, NM	AKAL SECURITY, INC. ESPANOLZ, NM (ALTERNATE OFFER)	BRADFORD ALL AMERICAN INTERNATIONAL SECURITY, INC. dba ALL AMERICAN INTERNATIONAL SECURITY EL PASO, TX	DESERT EAGLE SECURITY AGENCY EL PASO, TX	
A. ONE YEAR FROM DATE OF AWARD OF THE CONTRACT.	YES <input type="checkbox"/> NO <input type="checkbox"/>	YES <input type="checkbox"/> NO <input type="checkbox"/>	YES <input type="checkbox"/> NO <input type="checkbox"/>	YES <input type="checkbox"/> NO <input type="checkbox"/>	
B. TWO YEARS FROM DATE OF AWARD OF THE CONTRACT.	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	
C. NO OPTION OFFERED.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
PAYMENT TERMS:	NET - 30 DAYS	NET - 30 DAYS	25% - 10 DAYS	10% - 10 DAYS	

NOTE: THIS IS A BEST VALUE PROCUREMENT. OTHER FACTORS BESIDES PRICE WILL BE CONSIDERED.

APPROVED BY: E. Alba

DATE: 1-18-05

2005-076 SECURITY GUARD SERVICES FOR THE EL PASO INTERNATIONAL AIRPORT-
DEPARTMENT OF AVIATION

CITY OF EL PASO BID TABULATION

BID ITEM: SECURITY GUARD SERVICES FOR THE EL PASO INTERNATIONAL AIRPORT								BID # 2005-076	
BID DATE: JANUARY 12, 2005								DEPARTMENT: AVIATION	
		EL PASO LONE STAR SECURITY AGENCY EL PASO, TX		MIKE GARCIA MERCHANT SECURITY EL PASO, TX		RUIZ PROTECTIVE SERVICE, INC. EL PASO, TX		STERLING SECURITY SAN ANTONIO, TX	
ITEM NO.	DESCRIPTION	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE
1.	SECURITY GUARD FOR MANNED GUARD POSTS (ARMED) NO VEHICLE ESTIMATED HOURS PER YEAR 17,520	\$15.85	\$277,692.00	\$9.88	\$173,097.60	\$9.60	\$168,192.00	\$19.00	\$332,880.00
(\$ _____) PER HOUR OVERTIME PER EMPLOYEE		\$23.78		\$14.82		\$12.18		\$19.78	
2.	SECURITY GUARD/VEHICLE INSPECTOR (UNARMED) NO VEHICLE ESTIMATED HOURS PER YEAR 8,760	\$15.36	\$134,553.60	\$9.88	\$86,548.80	\$9.60	\$84,096.00	\$11.85	\$103,806.00
(\$ _____) PER HOUR OVERTIME PER EMPLOYEE		\$23.04		\$14.82		\$12.18		\$12.58	
3.	ROVER/VEHICLE INSPECTOR (ARMED) VEHICLE PROVIDED BY CONTRACTOR, AS REQUIRED ESTIMATED HOURS PER YEAR 9,840	\$16.76	\$164,918.40	\$9.88	\$97,219.20	\$9.60	\$94,464.00	\$19.00	\$186,960.00
(\$ _____) PER HOUR OVERTIME PER EMPLOYEE		\$25.14		\$14.82		\$12.18		\$19.78	

NOTE: THIS IS A BEST VALUE PROCUREMENT. OTHER FACTORS BESIDES PRICE WILL BE CONSIDERED.

APPROVED BY: E. A. [Signature]
DATE: 1-18-05

CITY OF EL PASO BID TABULATION

BID ITEM: SECURITY GUARD SERVICES FOR THE EL PASO INTERNATIONAL AIRPORT BID DATE: JANUARY 12, 2005								BID # 2005-076 DEPARTMENT: AVIATION	
		EL PASO LONE STAR SECURITY AGENCY EL PASO, TX		MIKE GARCIA MERCHANT SECURITY EL PASO, TX		RUIZ PROTECTIVE SERVICE, INC. EL PASO, TX		STERLING SECURITY SAN ANTONIO, TX	
ITEM NO.	DESCRIPTION	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE
4.	ROVER/SUPERVISOR (ARMED) ONE VEHICLE PROVIDED BY CONTRACTOR ESTIMATED HOURS PER YEAR 8,760	\$19.20	\$168,192.00	\$9.88	\$86,548.80	\$12.72	\$111,427.20	\$20.00	\$175,200.00
(\$ _____) PER HOUR OVERTIME PER EMPLOYEE		\$28.80		\$14.82		\$13.81		\$22.87	
GRAND TOTAL		\$745,356.00		\$443,414.40		\$458,179.20		\$798,846.00	
THE CITY AT ITS SOLE DISCRETION MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREE- MENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS.									
BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR:									
TWELVE ADDITIONAL MONTHS AT THE SAME UNIT PRICES, IF THE OPTIONS IS EXERCISED:		<input type="checkbox"/>		<input type="checkbox"/>		<input type="checkbox"/>		<input type="checkbox"/>	
TWELVE ADDITIONAL MONTHS AT THE SAME UNIT PRICES, IF THE OPTION IS EXERCISED		<input checked="" type="checkbox"/>		<input checked="" type="checkbox"/>		<input checked="" type="checkbox"/>		<input checked="" type="checkbox"/>	

NOTE: THIS IS A BEST VALUE PROCUREMENT. OTHER FACTORS BESIDES PRICE WILL BE CONSIDERED.

APPROVED BY: E. J. [Signature]
 DATE: 1-18-05

CITY OF EL PASO BID TABULATION

BID ITEM: SECURITY GUARD SERVICES FOR THE EL PASO INTERNATIONAL AIRPORT BID DATE: JANUARY 12, 2005				BID # 2005-076 DEPARTMENT: AVIATION	
	EL PASO LONE STAR SECURITY AGENCY EL PASO, TX	MIKE GARCIA MERCHANT SECURITY EL PASO, TX	RUIZ PROTECTIVE SERVICE, INC. EL PASO, TX	STERLING SECURITY SAN ANTONIO, TX	
A. ONE YEAR FROM DATE OF AWARD OF THE CONTRACT.	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input type="checkbox"/> NO <input checked="" type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	
B. TWO YEARS FROM DATE OF AWARD OF THE CONTRACT.	YES <input type="checkbox"/> NO <input type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input type="checkbox"/> NO <input type="checkbox"/>	YES <input type="checkbox"/> NO <input type="checkbox"/>	
C. NO OPTION OFFERED.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
PAYMENT TERMS:	5% - 10 DAYS	NET - 30 DAYS	NET - 30 DAYS	NET - 30 DAYS	

NOTE: THIS IS A BEST VALUE PROCUREMENT. OTHER FACTORS BESIDES PRICE WILL BE CONSIDERED.

APPROVED BY: _____

DATE: 1-18-05

2005-076 SECURITY GUARD SERVICES FOR THE EL PASO INTERNATIONAL AIRPORT-
DEPARTMENT OF AVIATION

CITY OF EL PASO BID TABULATION

BID ITEM: SECURITY GUARD SERVICES FOR THE EL PASO INTERNATIONAL AIRPORT								BID # 2005-076	
BID DATE: JANUARY 12, 2005								DEPARTMENT: AVIATION	
		SUPERIOR PROTECTION, INC. HOUSTON, TX		TEXAS ENFORCER, LLC EL PASO, TX		V.R.M. SECURITY & PROTECTION AGENCY HUMBLE, TX		WHELAN SECURITY CO., INC. EL PASO, TX	
ITEM NO.	DESCRIPTION	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE
1.	SECURITY GUARD FOR MANNED GUARD POSTS (ARMED) NO VEHICLE ESTIMATED HOURS PER YEAR 17,520	\$12.76	\$223,555.20	\$9.80	\$171,696.00	\$15.00	\$262,800.00	\$10.10	\$176,952.00
(\$) PER HOUR OVERTIME PER EMPLOYEE		\$16.98		\$14.70		\$22.50		\$14.04	
2.	SECURITY GUARD/VEHICLE INSPECTOR (UNARMED) NO VEHICLE ESTIMATED HOURS PER YEAR 8,760	\$12.76	\$111,777.60	\$9.45	\$82,782.00	\$13.00	\$113,880.00	\$10.78	\$94,432.80
(\$) PER HOUR OVERTIME PER EMPLOYEE		\$16.98		\$14.18		\$19.50		\$14.98	
3.	ROVER/VEHICLE INSPECTOR (ARMED) VEHICLE PROVIDED BY CONTRACTOR, AS REQUIRED ESTIMATED HOURS PER YEAR 9,840	\$12.76	\$125,558.40	\$12.55	\$123,492.00	\$15.00	\$147,600.00	\$13.29	\$130,773.60
(\$) PER HOUR OVERTIME PER EMPLOYEE		\$16.98		\$18.83		\$22.50		\$19.27	

NOTE: THIS IS A BEST VALUE PROCUREMENT. OTHER FACTORS BESIDES PRICE WILL BE CONSIDERED.

APPROVED BY: E. A.

DATE: 1-18-05

2005-076 SECURITY GUARD SERVICES FOR THE EL PASO INTERNATIONAL AIRPORT-
DEPARTMENT OF AVIATION

CITY OF EL PASO BID TABULATION

BID ITEM: SECURITY GUARD SERVICES FOR THE EL PASO INTERNATIONAL AIRPORT								BID # 2005-076	
BID DATE: JANUARY 12, 2005								DEPARTMENT: AVIATION	
		SUPERIOR PROTECTION, INC. HOUSTON, TX		TEXAS ENFORCER, LLC EL PASO, TX		V.R.M. SECURITY & PROTECTION AGENCY HUMBLE, TX		WHELAN SECURITY CO., INC. EL PASO, TX	
ITEM NO.	DESCRIPTION	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE
4.	ROVER/SUPERVISOR (ARMED) ONE VEHICLE PROVIDED BY CONTRACTOR ESTIMATED HOURS PER YEAR 8,760	\$14.20	\$124,392.00	\$13.50	\$118,260.00	\$15.00	\$131,400.00	\$13.96	\$122,289.60
(\$ _____) PER HOUR OVERTIME PER EMPLOYEE		\$18.94		\$20.25		\$22.50		\$20.24	
GRAND TOTAL		\$585,283.20		\$496,230.00		\$655,680.00		\$524,448.00	
THE CITY AT ITS SOLE DISCRETION MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREE- MENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS.									
BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR:									
TWELVE ADDITIONAL MONTHS AT THE SAME UNIT PRICES, IF THE OPTIONS IS EXERCISED:		<input checked="" type="checkbox"/>		<input type="checkbox"/>		<input checked="" type="checkbox"/>		<input checked="" type="checkbox"/>	
TWELVE ADDITIONAL MONTHS AT THE SAME UNIT PRICES, IF THE OPTION IS EXERCISED		<input type="checkbox"/>		<input checked="" type="checkbox"/>		<input type="checkbox"/>		<input type="checkbox"/>	

NOTE: THIS IS A BEST VALUE PROCUREMENT. OTHER FACTORS BESIDES PRICE WILL BE CONSIDERED.

APPROVED BY: E. Alf

DATE: 1-17-05

2005-076 SECURITY GUARD SERVICES FOR THE EL PASO INTERNATIONAL AIRPORT-
DEPARTMENT OF AVIATION

CITY OF EL PASO BID TABULATION

BID ITEM: SECURITY GUARD SERVICES FOR THE EL PASO INTERNATIONAL AIRPORT BID DATE: JANUARY 12, 2005				BID # 2005-076 DEPARTMENT: AVIATION	
	SUPERIOR PROTECTION, INC. HOUSTON, TX	TEXAS ENFORCER, LLC EL PASO, TX	V.R.M. SECURITY & PROTECTION AGENCY HUMBLE, TX	WHELAN SECURITY CO., INC. EL PASO, TX	
A. ONE YEAR FROM DATE OF AWARD OF THE CONTRACT.	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	
P TWO YEARS FROM DATE OF AWARD OF THE CONTRACT.	YES <input type="checkbox"/> NO <input type="checkbox"/>	YES <input type="checkbox"/> NO <input checked="" type="checkbox"/>	YES <input type="checkbox"/> NO <input type="checkbox"/>	YES <input type="checkbox"/> NO <input type="checkbox"/>	
C. NO OPTION OFFERED.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
PAYMENT TERMS:	NET - 30 DAYS	NET - 30 DAYS	NET - 30 DAYS	1% - 10 DAYS	
BIDS SOLICITED: 43		BIDS RECEIVED: 12		LOCAL BIDS: 21	
				NO BIDS: 5	

NOTE: THIS IS A BEST VALUE PROCUREMENT. OTHER FACTORS BESIDES PRICE WILL BE CONSIDERED.

APPROVED BY: 

DATE: 3-1-05

2005-076 SECURITY GUARD SERVICES FOR THE EL PASO INTERNATIONAL AIRPORT-
DEPARTMENT OF AVIATION

ADT SECURITY SERVICES
ATTN: E SIMON
FED SVCS GROUP/AV DIV
7023 BROOKSHIRE DRIVE
DALLAS TX 75230

INITIAL SECURITY
ATTN: PRESIDENT
6400 AIRPORT RD BLDG D STE AA
EL PASO TX 79926

*Change of address
see NFO*

AKAL SECURITY
ATTN: JEANNETTE BAKER
6501 BOEING SUITE J-2
EL PASO TEXAS 79925

MIKE GARCIA MERCHANT
SECURITY
ATTN: MIGUEL GARCIA
6000 WELCH AVE STE 11
EL PASO TX 79905

ALL AMERICAN INTERNATIONAL
SECURITY
ATTN: PRESIDENT
324 EUCLID
EL PASO TX 79905

PINKERTON
ATTN: STEVE MINTON
1155 WESTMORELAND SUITE 201
EL PASO TX 79925

AMERICAN RANGER SECURITY
ATTN: PRESIDENT
311 KELVIN AVE
EL PASO TX 79915

RAY BALDEMAR HERNANDEZ
INVESTIGATING & SECURITY
GUARD CO
ATTN: PRESIDENT
10541 GREENWAY AVE
EL PASO TX 79925

AZAR SECURITY SERVICES
ATTN: PRESIDENT
12048 MIGUEL VARELA LN
EL PASO TX 79936

RUIZ PROTECTIVE SERVICE
ATTN: AL CAMPOS
1700 EAST YANDELL
EL PASO TX 79902

BURNS INTERNATIONAL SECURITY
ATTN: PRESIDENT
7500 VISCOUNT BLVD STE 206
EL PASO TX 79925

TEXAS ENFORCER LLC
ATTN: PRESIDENT
7606 BOEING DR STE B
EL PASO TX 79925

** new mailing address*

CONTINENTAL INVESTIGATION
ATTN: PRESIDENT
104 S LITTLE FLOWER RD STE B
EL PASO TX 79915

US SECURITY ASSOCIATED INC
DBA ADVANCE SECURITY
ATTN: PRESIDENT
8815 DYER ST STE 130
EL PASO TX 79904

NFO

EL PASO LONE STAR SECURITY
AGENCY
ATTN: MANUEL CARLOS
3510 LEE BLVD
EL PASO TX 79936

WACKENHUT
ATTN: PRESIDENT
4120 RIO BRAVO DRIVE
SUITE 301
EL PASO TX 79902

FRONTERA
ATTN: PRESIDENT
2310 MONTANA
EL PASO TX 79903

WHELAN SECURITY
ATTN: PRESIDENT
7362 REMCON CIRCLE
EL PASO TX 79912

GUARDCO
ATTN: PRESIDENT
6400 AIRPORT RD BLDG D STE AA
EL PASO TX 79925

ATTN: DOUG BENTELE
WHELAN SECURITY
1750 SOUTH HANLEY ROAD
ST. LOUIS, MO 63144

ATTN: DAVE PERKINS
AT SYSTEMS SECURITY, INC.
2400 WEST DUNLAP AVE STE 225
PHOENIX, AZ 85021

ATTN: JOHN AUSTIN
DIAMOND DETECTIVE AGENCY, INC.
1651 S. HASTED ST.
CHICAGO HEIGHTS, IL 60411

ATTN: T. J. OSTENDORFF III
SOUTHERN RESEARCH COMPANY, INC.
P. O. BOX 1590
SHREVEPORT, LA 71165-1590

ATTN: STEPHANIE SEMANKO
DECO SECURITY SERVICES
14000 SUNFISH LAKE BLVD STE 204
RAMSEY, MN 55303

No Bid

TEXAS ENFORCER LLC
ATTN: PRESIDENT
P.O. BOX 971122
EL PASO, TX 79997-1122

WACKENHUT
ATTN: LINDA LAHRMAN
810 HESTERS CROSSING
ROUND ROCK, TX 78681

ATTN: JAVED ASLAM
STEALTH SECURITY SERVICES, INC.
9521 WESTHEIMER ROAD SUITE 380
HOUSTON, TX 77063

DESERT EAGLE SECURITY AGENCY
1401 E. YANDELL
EL PASO, TX 79902

ATTN: GARY GUMOWSKI
AMERITEX GUARD SERVICES
100 N. CENTRAL EXPRESSWAY STE 350
RICHARDSON, TX 75080

INTEGRITY INTERNATIONAL
SECURITY SERVICES, INC.
P. O. BOX 274
CLARKSVILLE, TN 37041

STEALTH SECURITY SERVICES, INC.
9521 WESTHEIMER RD., STE. 380
HOUSTON, TX 77063

TEXAS STAR SECURITY
ATTN: BEN LAMBETH
14630 OPHIUCHUS
WILLIS, TX 77318

ATTN: LAURIE MELNICK
PRIME VENDOR INC.
4608 CEDAR AVENUE SUITE 106
WILMINGTON, NC 28403

ATTN: RUDY B. DORSEY
CARRIZAL & ASSOCIATES, INC.
11821 I-10 E. FREEWAY, STE. 140
HOUSTON, TX 77029-2023

ATTN: ALYSSA EKENBERG
C & D SECURITY
306 N. DELAWARE DRIVE
COLORADO SPRINGS, CO 80909

ATTN: BRIDGETT C. WILLIAMS
SEJAC EQUATORIAL PROTECTION
10333 NW FREEWAY SUITE 336
HOUSTON, TX 77092

ATTN: DANE VONTOBEL
ANDY FRAIN SERVICES
761 SHORELINE DRIVE
AURORA, IL 60504

ATTN: REGGIE JONES
SUPERIOR PROTECTION
9601 KATY FREEWAY SUITE 280
HOUSTON, TX 77024

VRM SECURITY
ATTN: VIVIAN MARTIN
6040 UPSHAW DR., #409
HUMBLE, TX 77395

ATTN: ROBERT LOZANO
ASEZ INC. dba STERLING SECURITY
1716 S. SAN MARCOS ST. STE 120
SAN ANTONIO, TX 78207

ATTN: KEN GARRETT
ALL PHASE SECURITY, INC.
3950 INDUSTRIAL BLVD. SU
WEST SACRAMENTO, CA 9

DALLAS PATROL
225 S. GRAY THOMPSON RD.
CORSICANA, TX 75110

INITIAL SECURITY
ATTN: RAUL DE LEON ✱
7500 VISCOUNT STE C66
EL PASO, TX 79925

BID INFORMATION SERVICE
(ALL BIDS ARE ADVERTISED)

BID NET PROCESSING CENTER
PO BOX 5600
ALBANY, NY 12205

GREATER EL PASO CHAMBER OF COMMERCE
ONE CIVIC CENTER PLAZA
EL PASO, TX 79901

EL PASO HISPANIC CHAMBER OF COMMERCE
2829 MONTANA AVE, B-100
EL PASO, TX 79903

EL PASO TIMES NEWSPAPER
CLASSIFIED/LEGAL SECTION
PO BOX 20
EL PASO, TX 79999

CONTRACT OPPORTUNITY CENTER
4791 N. MESA
EL PASO, TX 79902

SAM'S CLUB
7970 NORTH MESA
EL PASO, TX 79932

SUBCONTRACTORS ASSOCIATION
PO BOX 3612
EL PASO, TX 79923

COMMERCE BUSINESS WEEKLY
2626 NORTHEAST #103
EL PASO, TX 79902

BLACK CHAMBER OF COMMERCE
ONE CIVIC CENTER PLAZA
EL PASO, TX 79901